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➤ **Nooshin
Yazhari**

Managing Principal



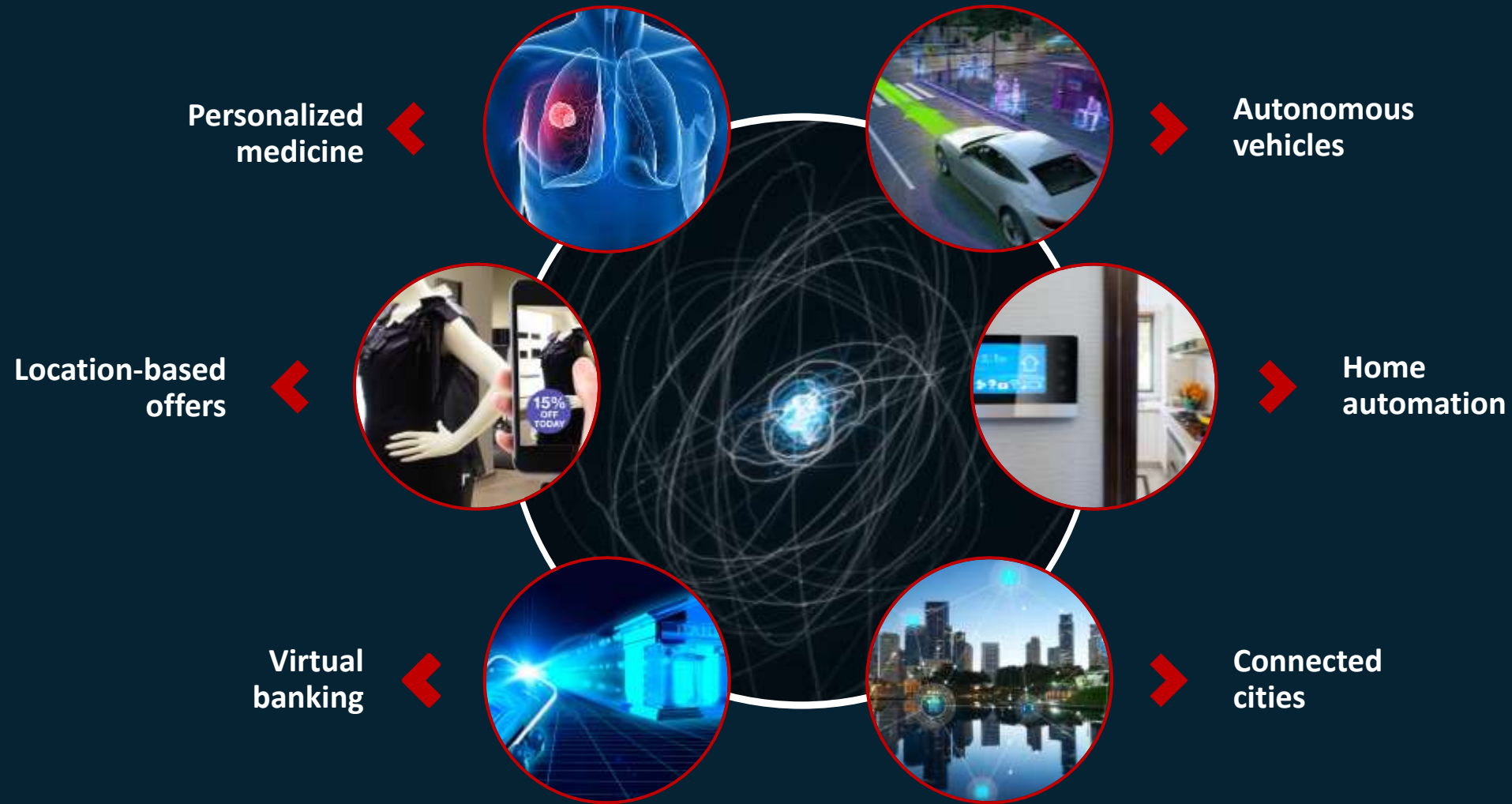
**SOFTWARE & CLOUD CONSULTING SERVICES.
PROCESS OPTIMIZATION & AUTOMATION.**

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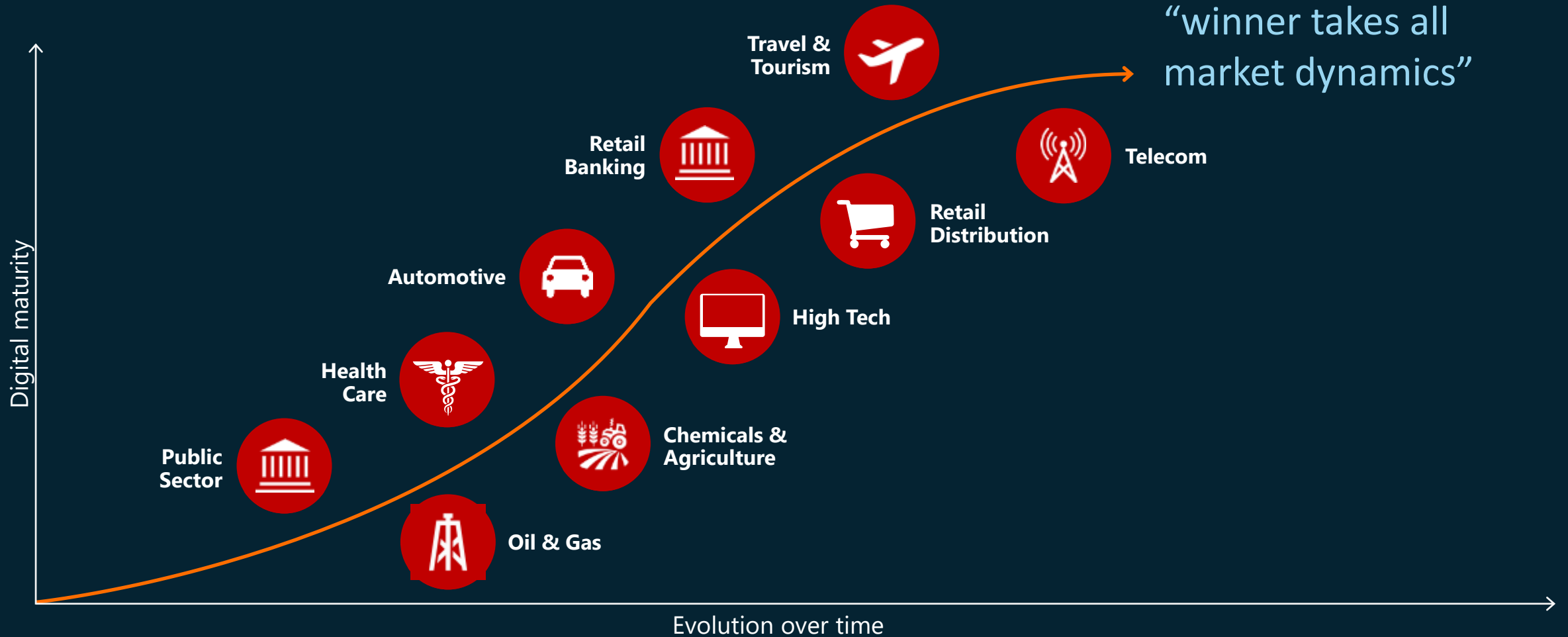
- ➤ The era of
Intelligent
Process Automation

Intelligence is the new currency of business



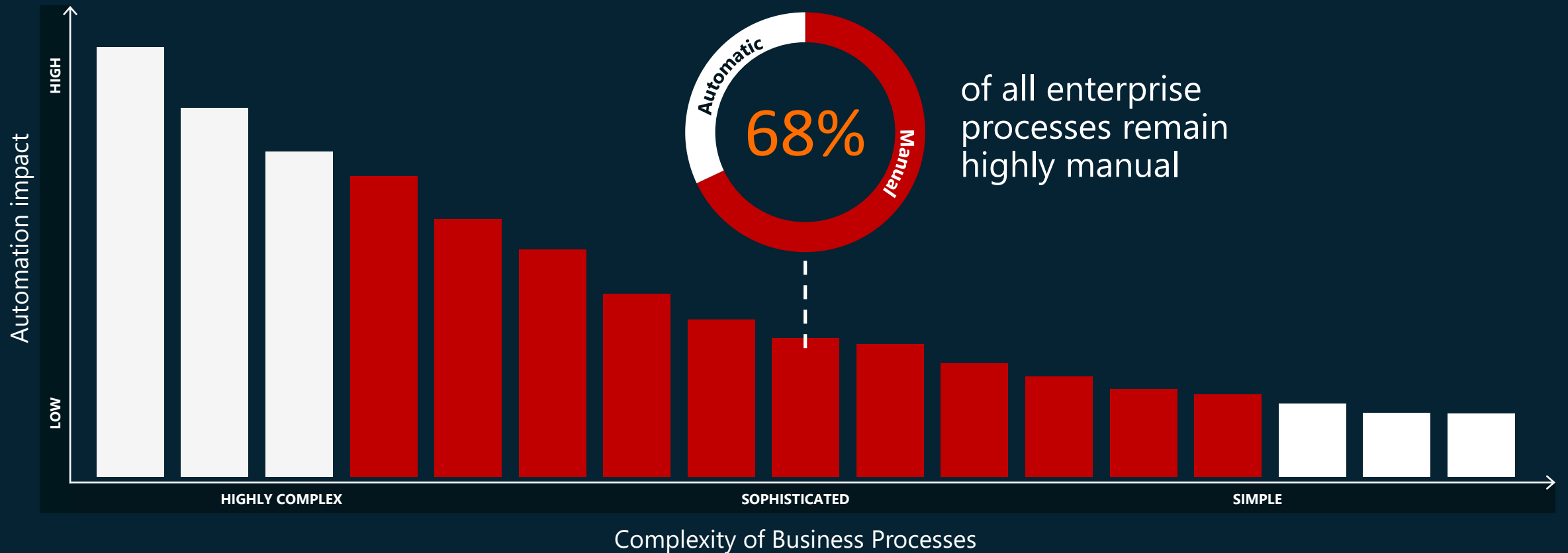
4th industrial revolution

Digital transformation is fundamentally changing every industry



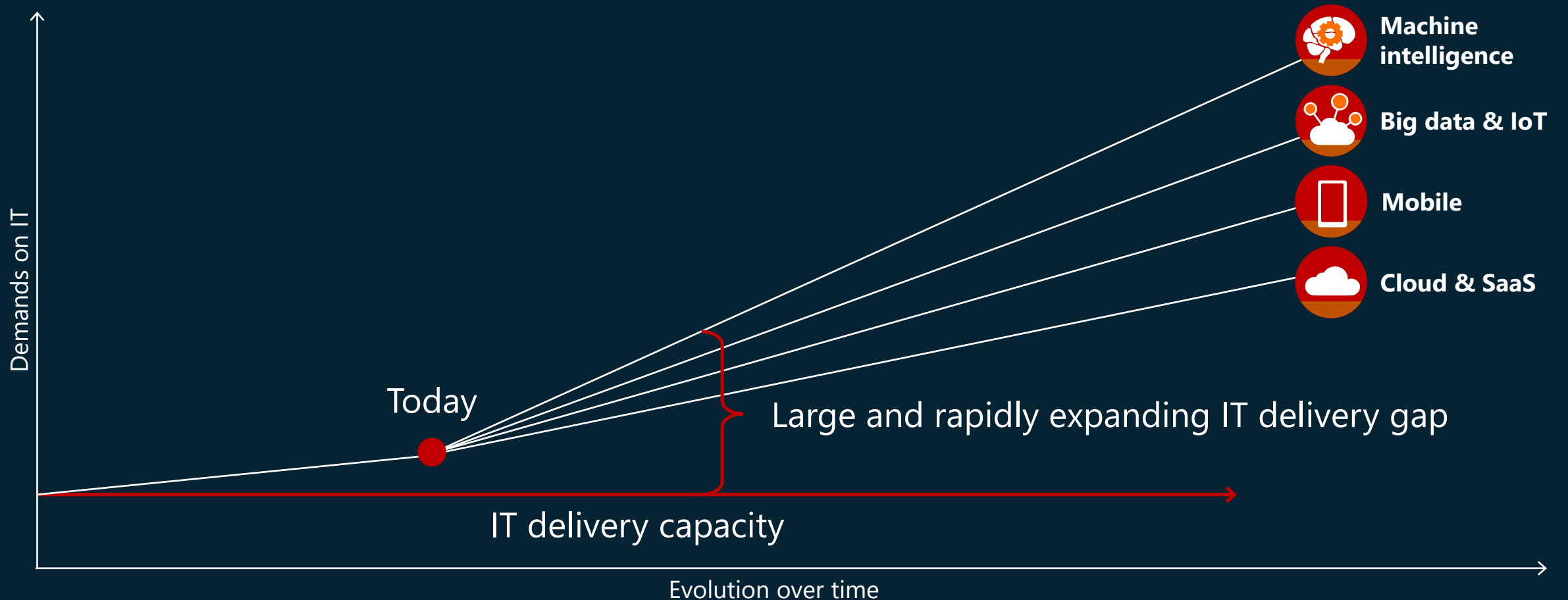
The long tail of business processes constrains digital transformation

Most companies still rely on unstructured, manual approaches for work processes



IT departments cannot meet the demand

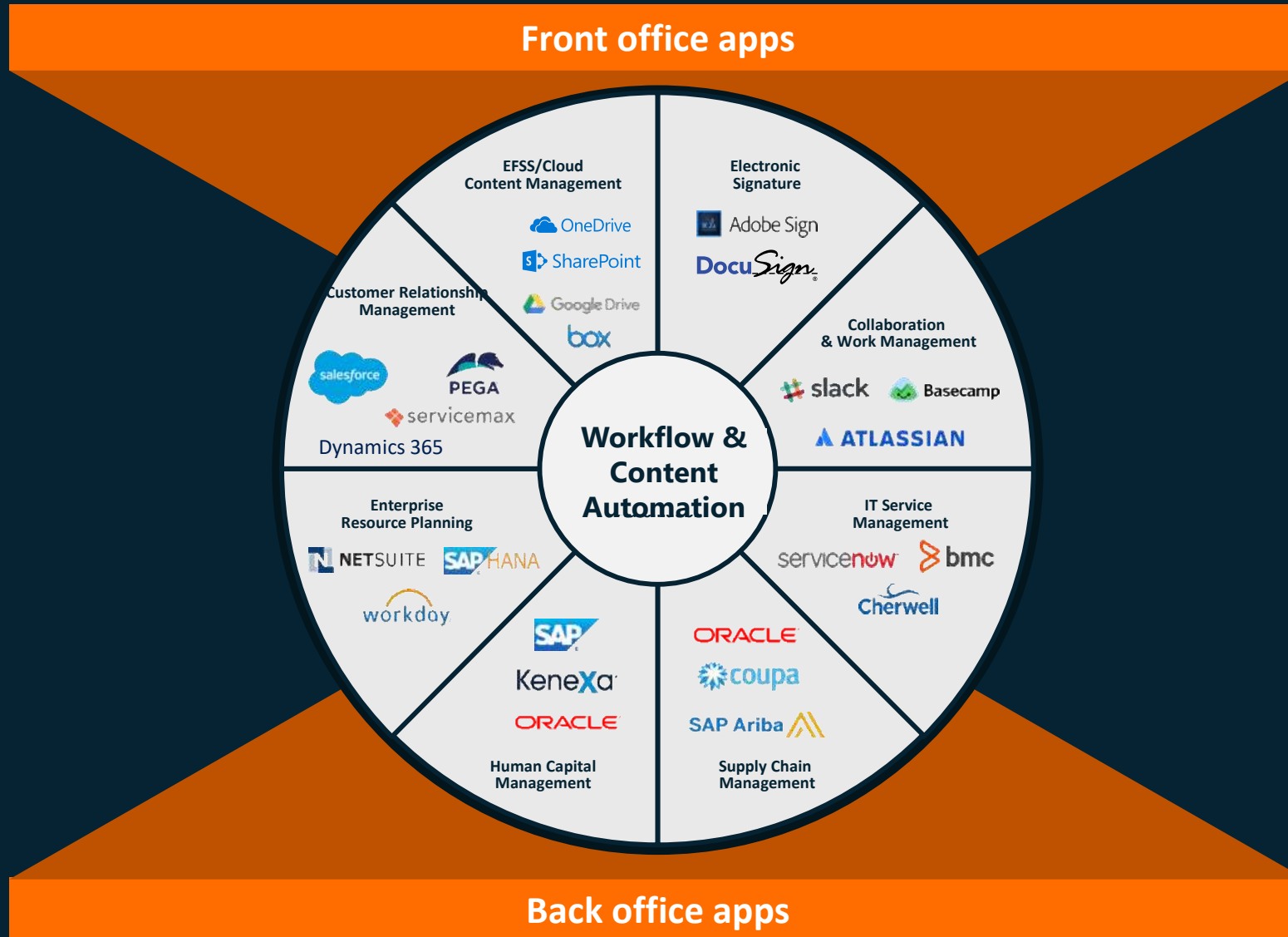
70 % of all technology spending is on maintenance, outsourcing and operations— remaining 30% goes to new projects





➤ Process Automation Solutions for
➤ Business Users

Automate, orchestrate, and optimize every interaction across the modern workplace



Realizing the promise of Digital Transformation requires a portfolio approach to process automation

SALES



Opportunity management



Sales proposal



Discount approvals



Contract management



Contract renewal

FINANCE



Travel requests



Purchase requests



Contract management



Expense reports



Invoice processing

LEGAL



Document management



Document reviews



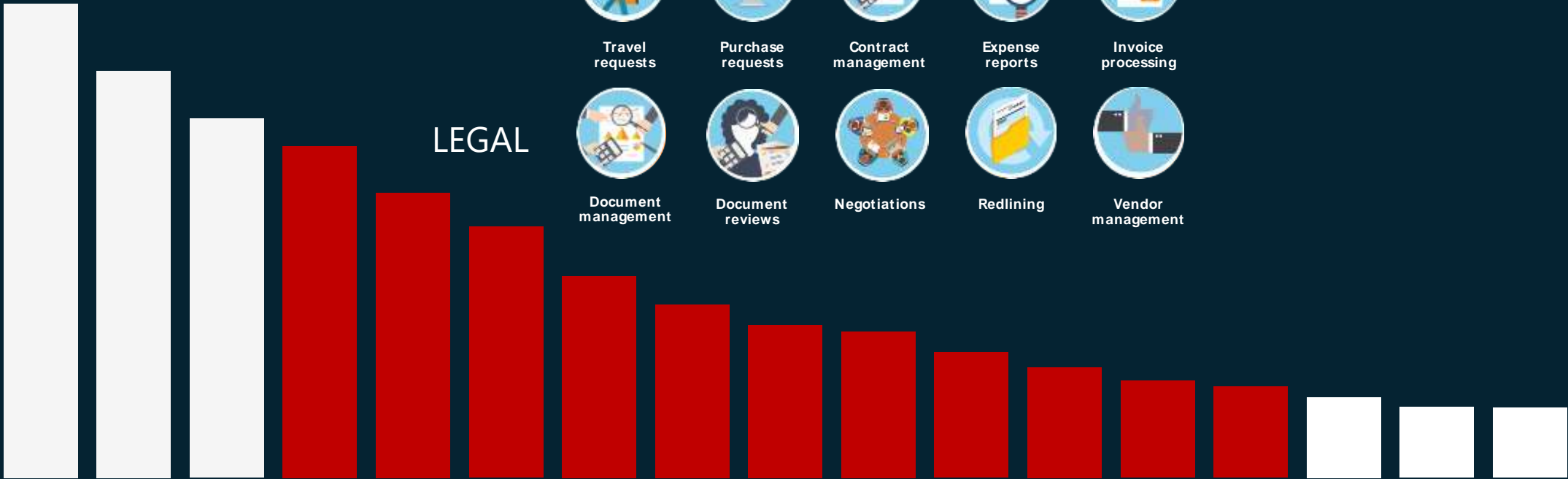
Negotiations

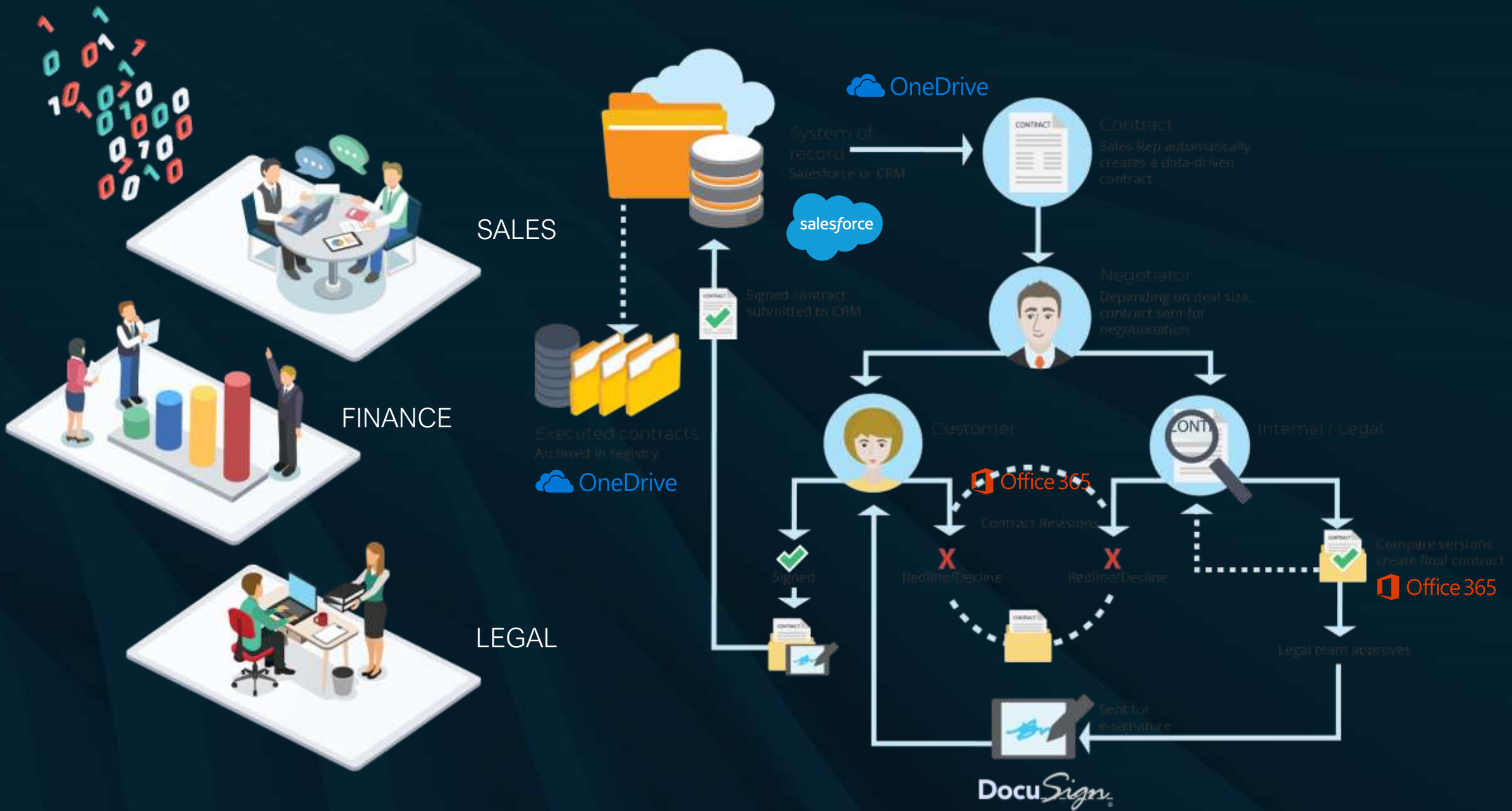


Redlining



Vendor management





The requirements for an Intelligent Process Automation platform



Easy

The workflow and content automation tools must be easy to design, easy to use, and easy to understand



Integrated

IPA capabilities must be deeply integrated into the enterprise tools that your lines of business rely on



Intelligent

An IPA platform should become a system of intelligence that can be your digital process automation coach

Intelligent Process Automation

6 core capabilities for an IPA portfolio

ADVANCED WORKFLOW



Automate any business process—
from simple to sophisticated—
with drag and drop, no code workflow.

DOCUMENT GENERATION



Automatically create consistent,
compliant, up-to-date documents
with the push of a button.

MOBILE APPS & FORMS



Leverage mobile devices and
forms to capture critical data
—online or offline.

ROBOTIC PROCESS AUTOMATION



Automate highly repetitive
processes that a person would
typically perform.

PROCESS INTELLIGENCE



Govern, analyze, and drive the efficiency
of process automation with real-time
analytics and insights.

MACHINE INTELLIGENCE



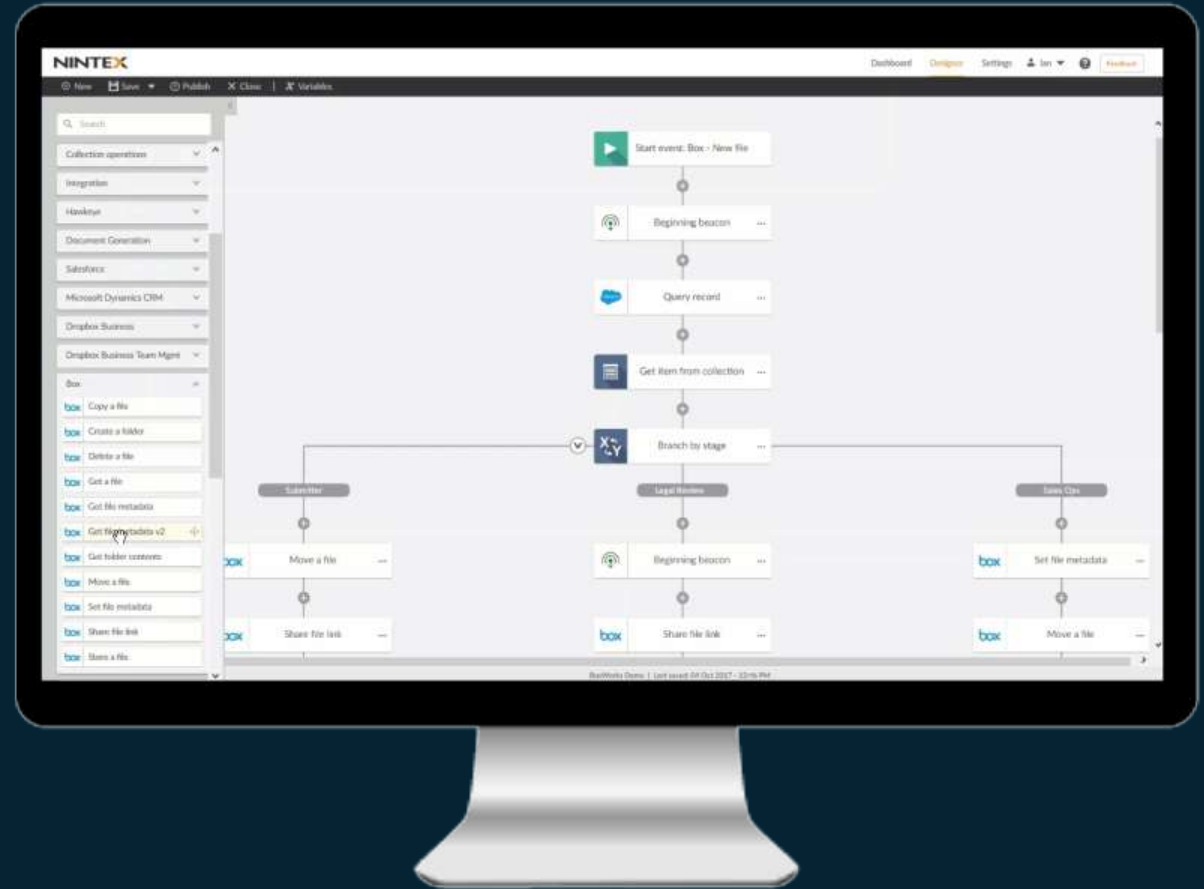
Get assistance in completing tasks with
best-of-breed machine learning and
natural language processes.



Intuitive

Work Easier

Easy enough for the line of business; trusted by IT



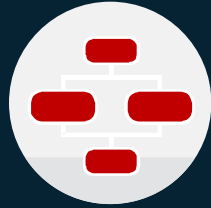


Integrated

Work Faster

A single platform with the extensibility needed to automate & optimize the modern workplace

sophisticated workflow



process intelligence



mobile applications



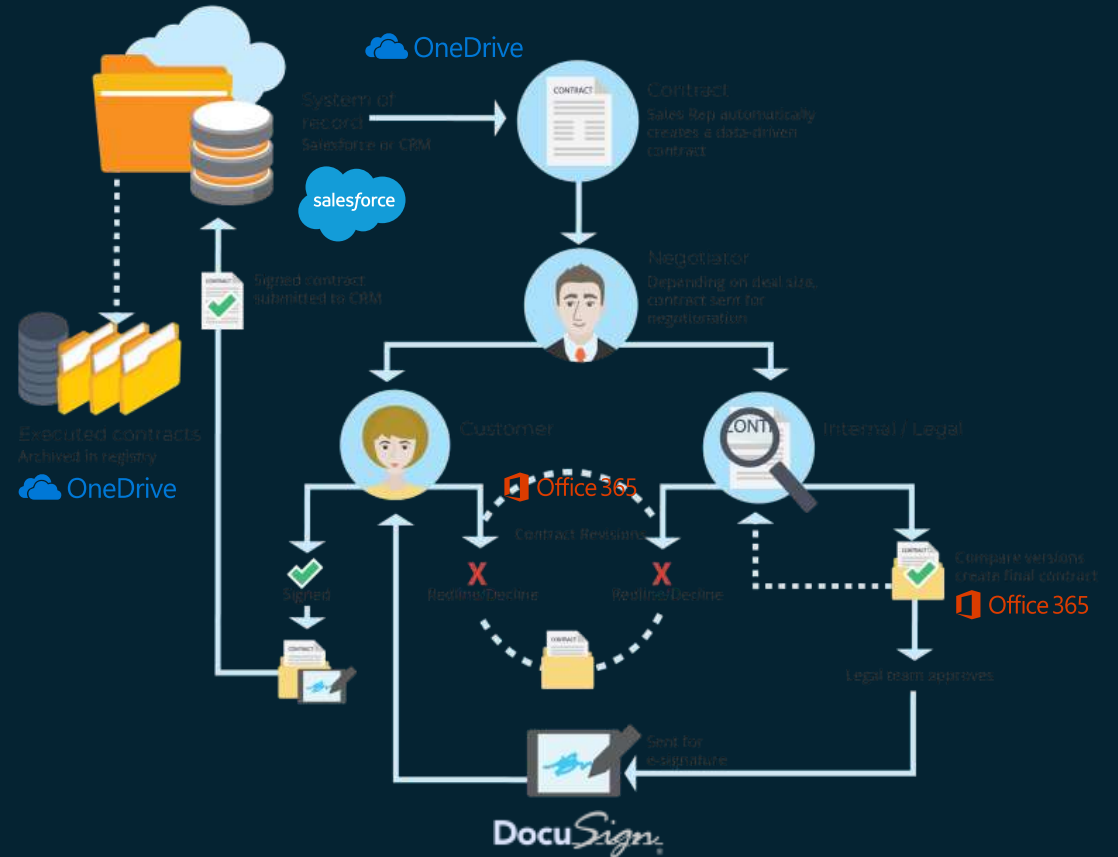
modern forms



connectors/xtensions



document generation

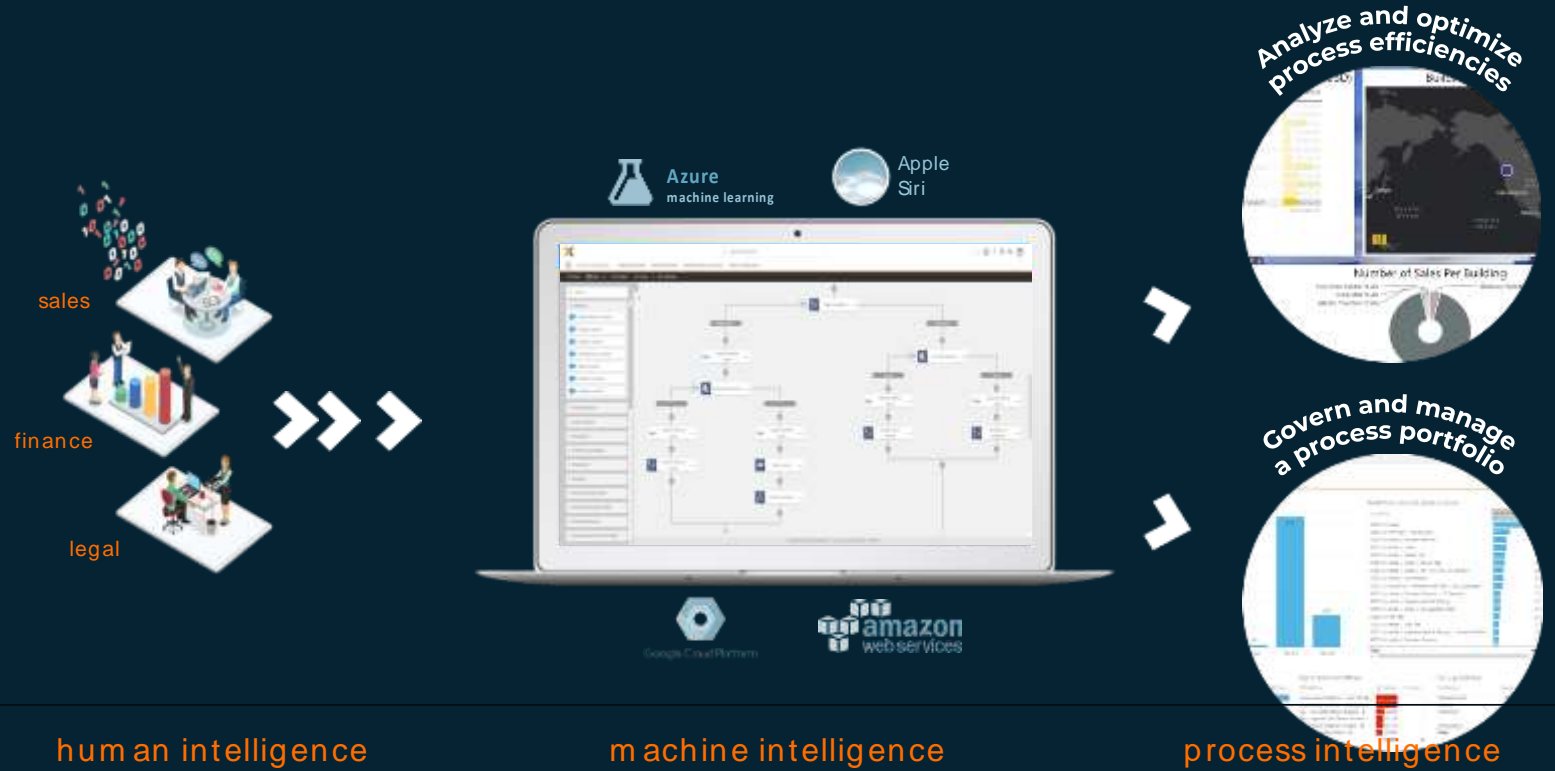




Intelligent

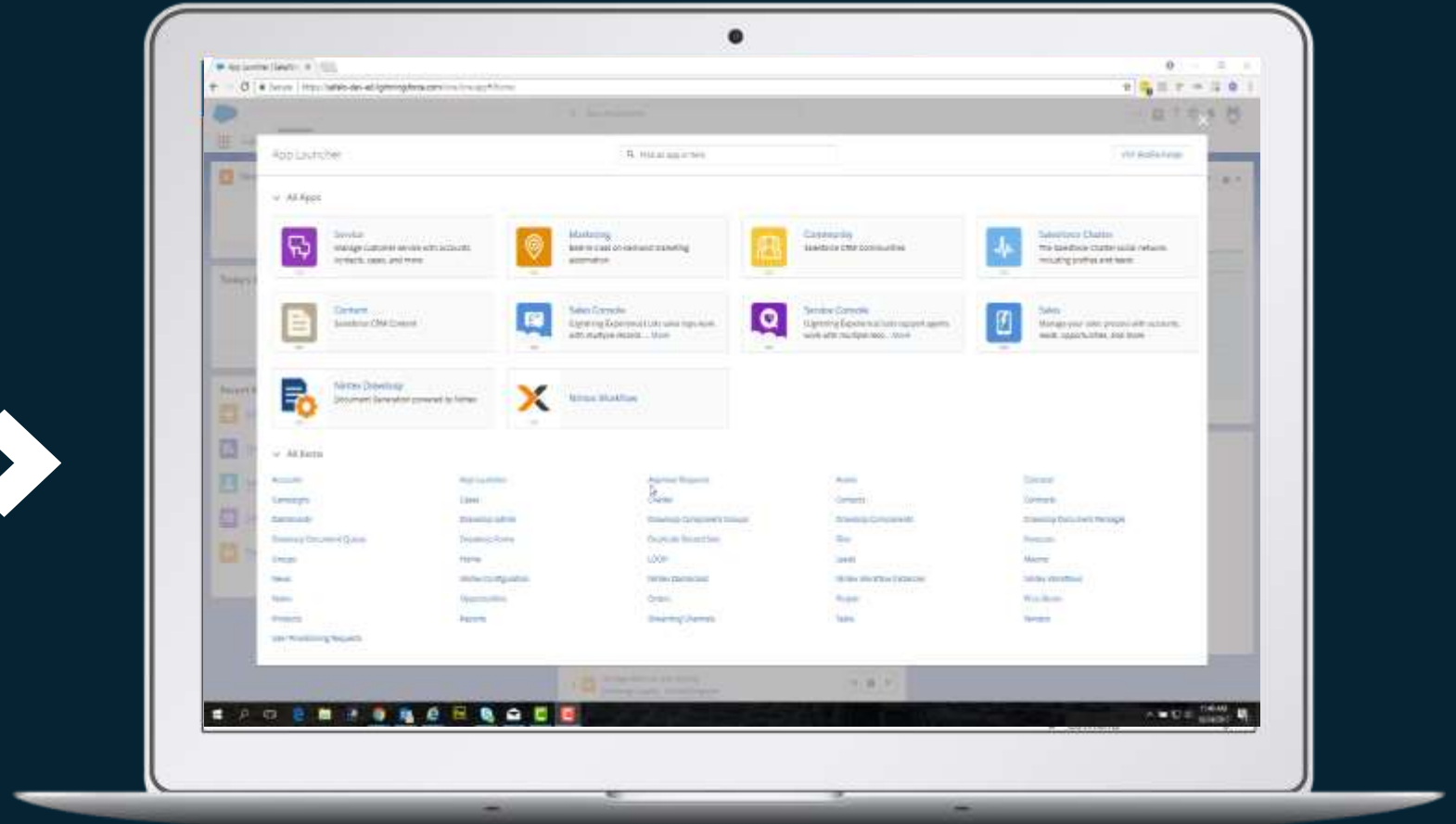
Work smarter

Combining human, process, and machine intelligence to optimize your business processes from the simple to the sophisticated



Intelligent Process Automation

Automate, orchestrate, and optimize business processes



Intelligent Process Automation

Automate, orchestrate, and optimize business processes



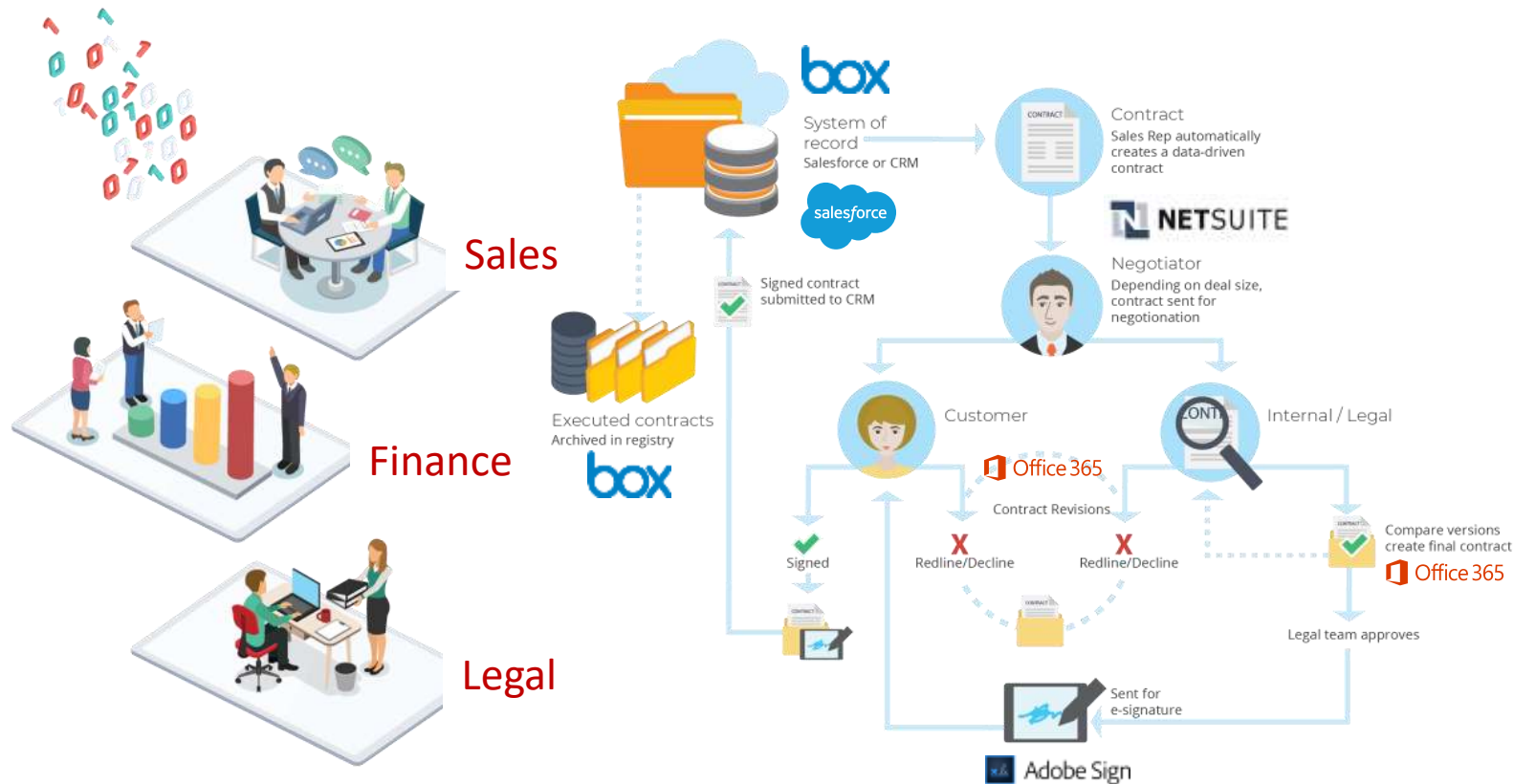
human intelligence

machine intelligence

process intelligence

IPA in the wild: intelligent contract lifecycle management

Intelligent process automation has the ability to automate and orchestrate virtually any business process. Below is an example of IPA in action, leveraging machine intelligence to optimize an enterprise customer's contract lifecycle management processes:



Intelligent Routing

Using Machine Learning, automatically route a contract to the person most likely to respond and review the contract in the shortest time period based upon the type of contract, the dollar value of the contract, the time of day and the day of the week

Intelligent Redlining

Relying on Natural Language Processing and Machine Learning, the intelligent redlining highlights any changes to the agreement that it deems material

Intelligent Archiving

Based upon the metadata and the text of a document, NLP is used to determine the type of document being archived and can intelligently route it to the appropriate location in Box

The leader in no code process automation

Easy enough for the line of business; trusted by IT



Nintex

Business Process
Management

Business Process
Automation

Workflow & Content
Automation

Today

FULL CODE

LOW CODE

NO CODE

