

Texas Department of Information Resources

Productivity Software Bulk Purchase Initiative: DocuSign

Fiscal Year 2017 – Fiscal Year 2018

[Carahsoft Technology Corporation: DIR-TSO-3149](#)

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Summary

The Department of Information Resources (DIR) is pleased to announce an expedited bulk purchase of DocuSign products and related services. With the passage and immediate effective date of S.B. 261 from the recently concluded legislative session, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency, without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

DIR has concluded vendor negotiations and customers may now issue purchase orders. The time period for placing orders is from August 9, 2017 through December 31, 2017. As a result, agencies will be able to use Fiscal Year 2017 funds for purchases made prior to September 1, 2017, and Fiscal Year 2018 funds for purchases made on or after September 1, 2017.

Instructions for ordering

There is no minimum order quantity under the bulk purchase. Regardless of the number of licenses or other products purchased, each customer will pay the same, discounted price for items including but not limited to DocuSign seat subscriptions, DocuSign platform solutions and related services listed in the DocuSign pricing section.

DIR customers should contact Carahsoft Technology Corporation to receive a customized DocuSign quote at Bulk Purchase discount rates. Customers should mention DIR Bulk Purchase initiative in their request for quote. Contact information may be found on the DIR contract page for [DIR-TSO-3149](#).

Once ready to order, please include the DIR contract number (DIR-TSO-3149) on your purchase order (PO) as well as the following statement, "DIR Bulk Purchase Initiative BP2017-02." Please submit your PO directly to Carahsoft Technology Corporation, and forward a copy of your PO to bulk.purchase@dir.texas.gov.

Please note, if any state agency is unable to utilize the options provided by Carahsoft for bulk purchase, the state agency must follow the threshold guidelines of SB20 for purchases made prior to September 1, 2017, and the revised thresholds of SB533 for purchases made on or after September 1, 2017.

DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

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DocuSign Products and Pricing

Manufacturer	Part Number	Description	MSRP/LIST	Minimum Bulk Purchase Discount 8/7/2017 through 12/31/17
DocuSign	APT-0045	DocuSign Unlimited Platform Edition - Platform Fee [Annual Access Fee]	\$1,000,000.00	\$500,000.00
DocuSign	APT-PlatformBundle	Three year Government Platform Special Bundle (Enterprise Pro, 250,000 transactions, Salesforce, SharePoint, API access, Unlimited Users, O365, Advanced Admin, Enterprise Premier Support, Dedicated Technical Customer Support Manager. (CSA or Services not included)	\$5,312,500.00	\$2,037,000.00
DocuSign	APT-0005	DocuSign Storage Appliance Implementation Flat Fee	\$50,000.00	\$45,000.00
DocuSign	APT-0069	Full Service API Flat Fee	\$45,500.00	\$40,950.00
DocuSign	APT-0070	Full Service Salesforce.com Flat Fee	\$35,000.00	\$31,500.00
DocuSign	APT-0145	Customer Success Architect - Full time Per Month	\$32,000.00	\$28,800.00
DocuSign	APT-0003	DocuSign Security Appliance Implementation Flat Fee	\$25,000.00	\$22,500.00
DocuSign	APT-0179	DocuSign Signature Appliance Electronic Seal - FIPS	\$20,000.00	\$10,000.00
DocuSign	APT-0188	DocuSign Signature Appliance Electronic Seal - Common Criteria	\$20,000.00	\$10,000.00
DocuSign	APT-0146	Customer Success Architect - Half time Per Month	\$18,000.00	\$16,200.00
DocuSign	APT-0066	Fast Start API Flat Fee	\$17,500.00	\$15,750.00
DocuSign	APT-0186	DocuSign Signature Appliance Implementation - Common Criteria	\$15,000.00	\$13,500.00
DocuSign	APT-0067	Fast Start Salesforce.com Flat Fee	\$13,000.00	\$11,700.00
DocuSign	APT-0147	Customer Success Architect - Quarter time Per Month	\$10,000.00	\$9,000.00
DocuSign	APT-0170	DocuSign Signature Appliance Electronic Seal - Enterprise	\$10,000.00	\$5,000.00
DocuSign	APT-0177	DocuSign Signature Appliance Implementation - FIPS	\$10,000.00	\$9,000.00
DocuSign	APT-0068	Fast Start Web Console Flat Fee	\$9,500.00	\$8,550.00
DocuSign	APT-0011	DocuSign Retrieve	\$6,000.00	\$3,000.00
DocuSign	APT-0062	Installation/Implementation/Customization - 20 Hour Bundle	\$5,900.00	\$5,310.00
DocuSign	APT-0168	DocuSign Signature Appliance Implementation - Enterprise	\$5,000.00	\$4,500.00
DocuSign	APT-0072	Installation/Implementation/Customization - 10 Hour Bundle	\$2,950.00	\$2,655.00
DocuSign	APT-0073	Single Sign On ProServ; Flat Fee	\$2,500.00	\$2,250.00
DocuSign	APT-0197	DocuSign Signature Appliance Training - Administrator Module	\$2,500.00	\$2,250.00
DocuSign	APT-0198	DocuSign Signature Appliance Training - End-User Module	\$2,500.00	\$2,250.00
DocuSign	APT-0196	DocuSign Signature Appliance Professional Services - On Site	\$1,500.00	\$1,350.00

Manufacturer	Part Number	Description	MSRP/LIST	Minimum Bulk Purchase Discount 8/7/2017 through 12/31/17
DocuSign	APT-0195	DocuSign Signature Appliance Professional Services - Remote	\$1,200.00	\$1,080.00
DocuSign	APT-0060	API Certification	\$1,000.00	\$900.00
DocuSign	APT-0053	Momentum - San Francisco Per Person	\$995.00	\$497.50
DocuSign	APT-0042	DocuSign for Salesforce Enterprise Pro Package - Seat Subscription Per Seat Annual	\$924.00	\$462.00
DocuSign	APT-0272	DocuSign Enterprise Pro Edition - Seat Subscription Per Seat Annual	\$780.00	\$390.00
DocuSign	APT-0459	DocuSign Adoption Consulting 1:1 Rapid Adoption Program >500 MRR 10%	\$10.00	\$9.00
DocuSign	APT-0226	DocuSign Signature Appliance - Common Criteria (Add. 100 Signatures)	\$450.00	\$225.00
DocuSign	APT-0384	DocuSign for Salesforce Business Pro Package - Seat Subscription Per Seat Annual	\$576.00	\$288.00
DocuSign	APT-0271	DocuSign Business Pro Edition - Seat Subscription Per Seat Annual	\$480.00	\$240.00
DocuSign	APT-0178	DocuSign Signature Appliance Subscription - FIPS	\$360.00	\$180.00
DocuSign	APT-0225	DocuSign Signature Appliance - FIPS (Add. 100 Signatures)	\$360.00	\$180.00
DocuSign	APT-0091	Web Console Template Set-up Per Person	\$295.00	\$265.50
DocuSign	APT-0061	Installation/Implementation/Customization - Per hour	\$250.00	\$225.00
DocuSign	APT-0460	DocuSign Quick Start 1:Many Rapid Adoption Program <500MRR	\$10.00	\$9.00
DocuSign	APT-0169	DocuSign Signature Appliance Subscription - Enterprise	\$240.00	\$120.00
DocuSign	APT-0224	DocuSign Signature Appliance - Enterprise (Add. 100 Signatures)	\$240.00	\$120.00
DocuSign	APT-0092	Conga Composer - User Subscription Per Seat Annual	\$180.00	\$90.00
DocuSign	APT-0321	DocuSign Dynamic Documents - Seat Subscription Per Seat Annual	\$180.00	\$90.00
DocuSign	APT-0010	DocuSign Dynamic Documents - User Subscription Per Seat Annual	\$180.00	\$90.00
DocuSign	APT-0374	Template Creation Package - Per Template	\$150.00	\$135.00
DocuSign	APT-0054	DocuSign Connector - Alfresco Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0055	DocuSign Connector - Google Enterprise Apps Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0056	DocuSign Connector - Microsoft Dynamics CRM Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0057	DocuSign Connector - Microsoft SharePoint Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0058	DocuSign Connector - NetSuite Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0059	DocuSign Connector - SugarCRM Per Seat Annual	\$144.00	\$72.00

Manufacturer	Part Number	Description	MSRP/LIST	Minimum Bulk Purchase Discount 8/7/2017 through 12/31/17
DocuSign	APT-0209	DocuSign Connector - SAP Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0210	DocuSign Connector - Salesforce Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0211	DocuSign Connector - Ariba Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0212	DocuSign Connector - SuccessFactors Per Seat Annual	\$144.00	\$72.00
DocuSign	APT-0086	DocuSign for Microsoft Office 365 - Seat Subscription Per Seat Annual	\$120.00	\$60.00
DocuSign	APT-0246	Adv. Administration (w/SSO) - for Seats Add-on (\$/seat) Per Seat Annual	\$120.00	\$60.00
DocuSign	APT-0180	DocuSign Signature Appliance Connector for SharePoint & Nintex - FIPS	\$72.00	\$36.00
DocuSign	APT-0181	DocuSign Signature Appliance Connector for SAP - FIPS	\$72.00	\$36.00
DocuSign	APT-0183	DocuSign Signature Appliance 3rd-Party CA Interface License - FIPS	\$72.00	\$36.00
DocuSign	APT-0184	DocuSign Signature Appliance Developer Integration Package - FIPS	\$72.00	\$36.00
DocuSign	APT-0185	DocuSign Signature Appliance Web App - FIPS	\$72.00	\$36.00
DocuSign	APT-0189	DocuSign Signature Appliance Connector for SharePoint & Nintex - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0190	DocuSign Signature Appliance Connector for SAP - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0191	DocuSign Signature Appliance Connector for Laserfiche - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0192	DocuSign Signature Appliance 3rd-Party CA Interface License - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0193	DocuSign Signature Appliance Developer Integration Package - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0194	DocuSign Signature Appliance Web App - Common Criteria	\$72.00	\$36.00
DocuSign	APT-0171	DocuSign Signature Appliance Connector for SharePoint & Nintex - Enterprise	\$48.00	\$24.00
DocuSign	APT-0172	DocuSign Signature Appliance Connector for SAP - Enterprise	\$48.00	\$24.00
DocuSign	APT-0173	DocuSign Signature Appliance Connector for Laserfiche - Enterprise	\$48.00	\$24.00
DocuSign	APT-0174	DocuSign Signature Appliance 3rd-Party CA Interface License - Enterprise	\$48.00	\$24.00
DocuSign	APT-0175	DocuSign Signature Appliance Developer Integration Package - Enterprise	\$48.00	\$24.00
DocuSign	APT-0176	DocuSign Signature Appliance Web App - Enterprise	\$48.00	\$24.00
DocuSign	APT-0004	DocuSign Security Appliance Subscription 40% of recurring Fees (excl. Support) (40% of List Price per \$100 of List License Fees)	\$40.00	\$20.00

Manufacturer	Part Number	Description	MSRP/LIST	Minimum Bulk Purchase Discount 8/7/2017 through 12/31/17
DocuSign	APT-0006	DocuSign Storage Appliance Subscription 40% of recurring Fees (excl. Support) (40% of List Price per \$100 of List License Fees)	\$40.00	\$20.00
DocuSign	APT-0187	DocuSign Signature Appliance Subscription - Common Criteria	\$30.00	\$15.00
DocuSign	APT-0148	Enterprise Premier Support 22% of Recurring Fees (22% of List Price per \$100 of List License Fees)	\$22.00	\$19.80
DocuSign	APT-0199	DocuSign Signature Appliance Developer Kit - Enterprise	\$20.00	\$10.00
DocuSign	APT-0200	DocuSign Signature Appliance Developer Kit - FIPS	\$20.00	\$10.00
DocuSign	APT-0201	DocuSign Signature Appliance Developer Kit - Common Criteria	\$20.00	\$10.00
DocuSign	APT-0075	Premier Support 15% of Recurring Fees (15% of List Price per \$100 of List License Fees)	\$15.00	\$13.50
DocuSign	APT-0074	Plus Support 10% of Recurring Fees (10% of List Price per \$100 of List License Fees)	\$10.00	\$9.00
DocuSign	APT-0099	eOriginal eAsset Transactions Per transferred transaction	\$6.00	\$3.00
DocuSign	APT-0016	Authentication - Knowledge-Based (ID Check) - Usage Subscription Per Envelope	\$2.50	\$1.25
DocuSign	APT-0009	DocuSign Dynamic Documents - Envelope Subscription Per Envelope	\$2.04	\$1.02
DocuSign	APT-0001	Express Certificate - Envelope Subscription Per Envelope	\$1.50	\$0.75
DocuSign	APT-0002	SAFE Bio-Pharma Certificate - Envelope Subscription Per Envelope	\$1.50	\$0.75
DocuSign	APT-0098	eOriginal eAsset Management \$ / managed trans. / year (after Y1)	\$1.20	\$0.60
DocuSign	APT-0017	Authentication - Phone - Usage Subscription Per Envelope	\$0.75	\$0.38
DocuSign	APT-0018	Authentication - SMS - Usage Subscription Per Envelope	\$0.20	\$0.10
DocuSign	APT-0015	Fax Services - Envelope Subscription Per Fax Page	\$0.10	\$0.05
DocuSign	APT-0112	Fax Services - Per Use Per Fax Page	\$0.10	\$0.05