

Texas Department of Information Resources

Business Intelligence Software Bulk Purchase Initiative: Tableau

Fiscal Year 2018 – Fiscal Year 2019

[SHI Government Solutions, Inc.: DIR-TSO-3984](#)

Effective: August 15, 2018 – October 30, 2018

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Summary

The Department of Information Resources (DIR) is pleased to announce a bulk purchase of Tableau products and related services. With the passage of S.B. 261, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

DIR has concluded vendor negotiations and customers may now issue purchase orders for Tableau Software. The time period for placing orders is from August 15, 2018 through October 30, 2018 2:00 PM (CT).

Instructions for ordering

Discounted items include but not limited to Tableau perpetual and subscription licenses, server and desktop listed in the Tableau pricing section. Also included is a free Tableau Government Learning Series. The bulk discount is not applicable to maintenance renewals or Tableau Online. The Tableau bulk purchase is open to all Texas state agencies only.

Eligible DIR customers should contact SHI Government Solutions, Inc. (SHI) to receive a customized Tableau quote at Bulk Purchase discount rates. Customers should mention DIR Bulk Purchase initiative in their request for quote. Contact information may be found on the DIR contract page for [DIR-TSO-3984](#).

Once ready to order, please include the DIR contract number (DIR-TSO-3984) on your purchase order (PO) as well as the following statement, “**DIR Bulk Purchase Initiative BP2018-08**” on the product line item description. Please submit your PO directly to SHI and forward a copy of your PO to bulk.purchase@dir.texas.gov.

As a reminder, state agency purchases outside of DIR negotiated Bulk Purchase Agreements are required to follow thresholds outlined in TGC 2157.

DIR Contact Information

For questions regarding the DIR’s Bulk Purchase Initiative, please contact:

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Tableau Products and Pricing

	Product Description (NOTE: All Net New or Add-On Licenses)	Bulk Purchase Discount % Off MSRP Through 10/30/2018
Tableau	Tableau Creator - Annual Subscription	10%
Tableau	Tableau Explorer - Annual Subscription (5 minimum initial purchase)	10%
Tableau	Tableau Viewer - Annual Subscription (100 minimum initial purchase)	5%
Tableau	Tableau Government Learning Series https://www.tableau.com/learn/series/government-learning-series	No Charge

Comparison Chart of Creator, Explorer, and Viewer can be found on Tableau's website:
<https://www.tableau.com/pricing/teams-orgs>.